



SMART Start offers are designed to assist your move into the cloud and are packaged by business size as follows:

1. **Small and Medium-sized Business (SMB)**
2. **Small and Medium-sized Enterprise (SME)**
3. **Large Enterprise (LE)**

Packages are fixed in price and scope, with output being a comprehensive report covering the five elements below.

See Terms and Conditions on the following page.

SMART Start offer includes five key elements:



Discover:

Offis will simulate your environment, or a workload, and run a comparison against leading cloud platforms.



Design:

Our experts will architect a high-level cloud solution topology which best fits your business imperatives.



Bus. Case:

Offis will translate the design into a business case, which provides quantitative data on Return on Investment.



Proof:

Offis will run one of your selected business applications in the cloud to demonstrate the business value.



Guarantee:

Our cloud experts will deliver the offer in a timely manner, in accordance with our SLA guarantee.

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offis
Cloud Solution Provider

offis
SMART Solutions

aws



Google Cloud

Microsoft Azure

RingCentral

Established in 1997, Offis Pty Ltd is a 100% Australian owned company that has a proven reputation for successful cloud solution delivery to 100's of clients.

Offis are partners with leading Cloud service providers including: Amazon Web Services (AWS), Google Cloud Platform (GCP) and Microsoft Azure, and world leading communications provider RingCentral - powered by Zoom.

Offis's **SMART** solutions are unique as they are delivered based on a solutions methodology which includes Intellectual Property developed by Offis, over 20 years as a leading Cloud Service Provider.

SMART Start offer Terms and Conditions:

Small and Medium-sized Business:

For SMB's our team will run an assessment and Proof of Concept online. A high-level assessment report will be generated. The package size is limited to 50VM's and up to 10TB of storage.

Small and Medium-sized Enterprise:

For SME's our team will run an assessment online and Proof of Concept onsite. A high-level assessment report will be generated. The package size is limited to 100VM's and up to 20TB of storage.

Large Enterprise:

For LE our team will run an assessment and Proof of Concept onsite. A high-level assessment report will be generated. The package size is limited to 250VM's and up to 100TB of storage.

Access: Offis needs online access to your administrators in order to access your environment. Our Team will need connectivity in order to complete migrations within a timely manner to meet our service level agreement guarantee.

Assessment: Our team will need to scan your environment in order to determine any areas requiring attention generated from an environment discovery tool. Our team will require administration support to perform the scan.

Sponsor: Our team will need a senior level sponsor to provide any necessary authorisation, or approvals, to ensure we are able to meet committed timelines.

Out of Scope: For any out of scope requests (e.g. application modernisation, containerisation) will require an additional scope of work, outside of this offer and terms and conditions.

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